



Your Problem is Our Challenge!!

Who we are

- Our Company has been providing facilitation services, including Value Management Studies, since 1996.
- Our lead facilitator, John Lennon, is an accredited facilitator with the Institute of Value Management Australia. All our workshops are delivered in accordance with the Australian Standard, Value Management AS 4183-2007.

What we offer

- Facilitated solutions – helping you to communicate and consult with the community, technical experts, professionals and other stakeholders using part day, one day and two day structured facilitated workshops.
- The Value Management methodology facilitates disparate groups of people to work collaboratively to identify common ground and understandings, and identify common values with a resultant commitment to the workshop outcomes.
- The power of the process forces participants away from predetermined positions to examine other valid options gathering up the potential in all options to deliver better outcomes.

You will benefit by

- Solutions that use the appropriate level of money, time and resources
- Innovative approaches that harness the diversity of the working group
- Insight into what is holding you back and identification of wasted resources
- A process that is inclusive and enhances communication

Use our workshops for

- Problem Solving
- Policy development
- Strategic and business planning
- Validating potential for success of new concepts
- Project scoping, planning and development
- Alliance Agreements, Partnering & Strategic Alliances
- Organisational structure review, re-design and process improvement
- Risk Management

What makes us different

- GVM provides up to 3 experienced facilitators, as appropriate, to the project
- John Lennon is registered with the Institute of Value Management Australia as a Value Management Facilitator
- Our Directors have many years of combined experience including: -
 - Senior Executive Service and Managerial experience in the State Government
 - Experience in the Private and Public sectors
 - In depth knowledge of Value Management, Project Management, Total Quality Management, Continuous Improvement and Contract Management
- We provide a comprehensive and detailed report of workshop proceedings including all key information and outcomes
- Reports are professionally bound and include an Executive Summary suitable for reporting to Boards and Executive Management Teams
- We provide a CDROM that contains an electronic copy of the study report together with any other electronic material and digital photographs, such as workshop participants, that may be suitable for inclusion in newsletters, magazines and websites

Please refer to our website (www.gvm.net.au) for detailed Company information and summaries of workshop we have undertaken

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Client Comments

The Agency has been using Value Management on major projects since the early 1990's. We have found Value Management an excellent methodology, which can be used on projects and enterprises involving disparate stakeholders, to develop shared understanding, to identify common ground and to obtain commitment to strategies and action plans. Value Management has been applied successfully to a wide range of projects from hard end infrastructure projects to soft end projects such as policy development, project scoping and strategic planning.

Mark Addis - Secretary, Department Infrastructure, Energy & Resources (Tasmania)

Value Management has proven to be a great tool to use in engaging local communities in the early stages of a planning project resulting in wide ownership of the issues and the processes for trading off the pros and cons of a range of possible solutions.

Anthony Wilson, Chief Executive Officer, National Road Transport Council.

I was a little sceptical about the (Value Management) workshop initially but, after two days, was most impressed with the consultation process and found it most informative and valuable.

Carmel Torenus, Mayor, Sorell Council (Tasmania).

Global Value Management was engaged to undertake a value management workshop designed to gain agreement from a wide range of stake holders to the scope and purpose of the many business initiative projects that comprise the MRProject. The workshop proved to be a valuable process in ensuring that stake holder views were not only obtained but were critical in developing an agreed understanding and outcome definition. The value management methodology has also been utilised in conducting issues workshops on specific topics and the outcomes achieved have been equally impressive.

Chris Wells, Project Director, Motor Registry Project

The outcomes (of the Value Management workshop) proved that time and again the process gets to the core matters and gives everyone the information and direction to work to.

Philip Petersen, Manager Transport Logistics, Infrastructure, Energy and Resources

With many stakeholders of diverse backgrounds and expertise, the structured Value Management process was successful in creating an environment whereby all stakeholders were able to develop ownership of the proposed solutions and be committed to the implementation of the proposals. It enabled stakeholders to work together to identify opportunities for development and to highlight any potential problems from the outset. Importantly, the Value Management approach was successful in helping traditionally disparate stakeholders find commonality on issues, and to focus on the objectives and needs of all stakeholders, both long and short term.

Scott Gadd, Secretary, Department of the Environment, Parks, Heritage and the Arts (Tasmania)

Whilst the SWOT and Future Search methods are highly dependent on the skill of the facilitator the Value Management methodology is process rather than facilitator, dependent. This provides for more dependable and defensible outcomes. The process forces a draw down of issues in a logical method that produces a data set that tends to self correct any bias in the overall workshop participant makeup. This became evident when subsequent and extensive community consultation validated the data collected during the workshop. The next observation is that the Value Management Study does not confuse the task of data gathering with data interpretation. Rather, it provided the data from which a plan could be derived. This separation of function is one of its great features.

Alan Daley, General Manager Glamorgan-Spring Bay Council

Client List

GVM clients include:

- Boral Resources
- Brighton Council
- Burnie City Council
- Circular Head Council
- Civil Construction Corporation
- Clarence City Council
- Department of Environment, Parks, Heritage and the Arts
- Department of Health and Human Resources – New Royal Project
- Department of Infrastructure, Energy and Resources
- Department of Premier and Cabinet – Local Govt Division
- Department of Primary Industry, Water and the Environment, Tasmania
- Department of Transport
- Derwent Valley Council
- Devonport City Council
- Forestry Tasmania
- Freemasons Tasmania
- George Town Council
- Glamorgan-Spring Bay Council
- Huon Valley Council
- Launceston City Council
- Masonic Club of Tasmania
- myState Financial Pty Ltd
- Port of Launceston Pty Ltd
- Sandy Bay-Taroona Catholic Parish
- Sorell Council
- Tasman Council
- Tasmanian Cricket Association
- Tasmanian Freight Logistics Council
- Tasmanian Qualifications Authority
- TOTE Tasmania
- Tourism Tasmania
- Transend Networks Ltd