



# Global Value Management Pty Ltd ABN 88 074 811 377

*Providing Facilitated Solutions — Your Problem is Our Challenge!!*

## Who we are

- Our Company has been providing facilitation services, including Value Management Studies, since 1996.
- Our lead facilitator, John Lennon, is an accredited facilitator with the Institute of Value Management Australia. All our workshops are delivered in accordance with the Australian Standard, Value Management AS 4183-2007.

## What we offer

- **Informed decision making and facilitated solutions** – helping you to communicate and consult with the community, technical experts, professionals, staff and other stakeholders using part day, one day and two day logically structured facilitated workshops.
- The Value Management methodology facilitates disparate groups of people to work collaboratively to identify common ground and understandings, and identify common values with a resultant commitment to the workshop outcomes.
- The power of the process forces participants away from predetermined positions to examine other valid options gathering up the potential in all options to deliver better outcomes.

## You will benefit by

- Solutions that use the appropriate level of money, time and resources – i.e. value for money
- Innovative approaches that harness the diversity of the working group
- Insight into what is holding you back and identification of wasted resources
- A process that is inclusive and enhances communication

## Use our workshops for

- Problem solving, issue identification and setting priorities
- Policy development
- Strategic and business planning
- Validating potential for success of new concepts
- Project scoping, planning and development
- Alliance Agreements, Partnering & Strategic Alliances
- Organisational structure review, re-design and process improvement
- Risk Management

## What makes us different

- GVM provides up to 3 experienced facilitators, as appropriate, to the project
- John Lennon is registered with the Institute of Value Management Australia as a Value Management Facilitator
- Our Directors have many years of combined experience including: -
  - Senior Executive Service and Managerial experience in the State Government
  - Experience in the Private and Public sectors
  - In depth knowledge of Value Management, Project Management, Total Quality Management, Continuous Improvement and Contract Management
- We provide a comprehensive and detailed report of workshop proceedings including all key information and outcomes
- Reports are professionally bound and include an Executive Summary suitable for reporting to Boards and Executive Management Teams
- We provide a CDROM that contains an electronic copy of the study report together with any other electronic material and digital photographs, such as workshop participants, that may be suitable for inclusion in newsletters, magazines and websites

Please refer to our website ([www.gvm.net.au](http://www.gvm.net.au)) for detailed Company information and summaries of workshop we have undertaken

### Contact Details:

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## Client Comments

*Global Value Management (GVM) has assisted Cricket Tasmania in the development of future strategies, particularly in relation to planning for the further expansion and use of Bellerive Oval, the home of first-class and international cricket in Tasmania. GVM facilitated a workshop involving Cricket Tasmania Directors and senior management personnel to chart future directions and determine strategies that could be pursued. This was invaluable in directing our focus on key issues and outcomes. The support provided by GVM was extremely worthwhile and Cricket Tasmania would not hesitate to use the company's services in the future, should the need arise.*

Tony Harrison, Chairman, Cricket Tasmania

*I was a little sceptical about the (Value Management) workshop initially but, after two days, was most impressed with the consultation process and found it most informative and valuable.*

Carmel Torenus, Mayor, Sorell Council (Tasmania).

*The Department of Infrastructure, Energy and Resources Tasmania has engaged Global Value Management on a range of projects to provide Value Management, stakeholder consultation and project assessment services. These projects have included the replacement of the Sorell Causeway Bridge, traffic and transport issues and options for Huonville among others. I have found Global Value Management to be professional in their approach, able to adapt to the needs of the clients and stakeholders and provide comprehensive, valuable reports and summaries of workshop outcomes.*

Peter Todd, General Manager Roads and Traffic, Department of Infrastructure, Energy & Resources

*With many stakeholders of diverse backgrounds and expertise, the structured Value Management process was successful in creating an environment whereby all stakeholders were able to develop ownership of the proposed solutions and be committed to the implementation of the proposals. It enabled stakeholders to work together to identify opportunities for development and to highlight any potential problems from the outset. Importantly, the Value Management approach was successful in helping traditionally disparate stakeholders find commonality on issues, and to focus on the objectives and needs of all stakeholders, both long and short term.*

Scott Gadd, Former Secretary, Department of the Environment, Parks, Heritage and the Arts (Tasmania)

*Whilst the SWOT and Future Search methods are highly dependent on the skill of the facilitator the Value Management methodology is process rather than facilitator, dependent. This provides for more dependable and defensible outcomes. The process forces a draw down of issues in a logical method that produces a data set that tends to self correct any bias in the overall workshop participant makeup. This became evident when subsequent and extensive community consultation validated the data collected during the workshop. The next observation is that the Value Management Study does not confuse the task of data gathering with data interpretation. Rather, it provided the data from which a plan could be derived. This separation of function is one of its great features.*

Alan Daley, Former General Manager Glamorgan-Spring Bay Council

## Client List

GVM clients include:

- Boral Resources
- Brighton Council
- Burnie City Council
- Circular Head Council
- Civil Construction Corporation
- Clarence City Council
- Department of Environment, Parks, Heritage and the Arts
- Department of Health and Human Resources – New Royal Project
- Department of Infrastructure, Energy and Resources
- Department of Premier and Cabinet – Local Govt Division
- Department of Primary Industry, Water and the Environment, Tasmania
- Department of Transport
- Derwent Valley Council
- Devonport City Council
- Forestry Tasmania
- Freemasons Tasmania
- George Town Council
- Glamorgan-Spring Bay Council
- Huon Valley Council
- Launceston City Council
- Masonic Club of Tasmania
- MyState Financial Pty Ltd
- National Association of Forest Industries
- Port of Launceston Pty Ltd
- Sandy Bay-Taroona Catholic Parish
- Sorell Council
- Tasman Council
- Tasmanian Cricket Association
- Tasmanian Freight Logistics Council
- Tasmanian Qualifications Authority
- TOTE Tasmania
- Tourism Tasmania
- Transend Networks Ltd